

Cautious Portfolio

October 2017

Portfolio manager's commentary

After a volatile few months which saw markets spike up then down on multiple occasions, the major impact on returns over the period was a sudden and dramatic strengthening of sterling. This caused overseas assets, both equity and fixed interest, to move sharply down which hampered returns leaving the portfolio largely flat over the quarter.

Following our annual strategic asset allocation review we have made high level changes to the portfolio structure to better align with the long-term view. This includes a reduction in European and US equity as well as increases to our UK holdings.

At a fund level we have elected to replace our US holding after losing confidence in the previously held fund. With the potential for a rate rise in the UK later this year we have also removed one of our UK fixed interest funds which sat at the higher end of the risk spectrum.

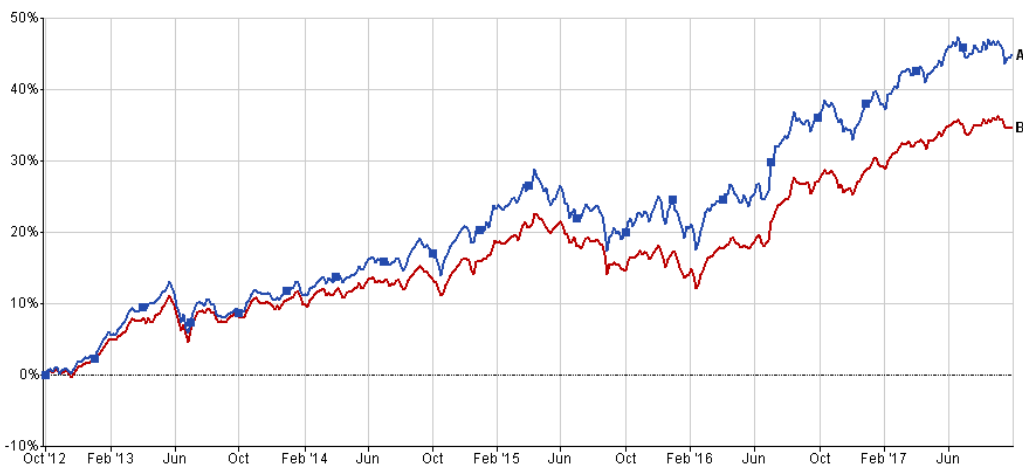
Indicative risk rating



Portfolio mandate

Indicative risk rating	Asset classes	Asset allocation				Benchmark
		Cash	Fixed interest	Equities	Other	
3-4	Minimum	0	25	20	0	UT Mixed Investment 20%-60% Shares Retail
	Maximum	15	75	60	15	
	Normal alloc.	0	45	50	5	

5 year fund performance versus benchmark



A - ***IMS Cautious (July 2010) 01/07/2017 TR in GB [44.98%]
 B - UT Mixed Investment 20-60% Shares Retail TR in GB [34.77%]

01/10/2012 - 29/09/2017 Data from FE 2017



James Kempster
Portfolio Manager

Portfolio objective

To provide a long-term capital return in excess of the Cautious Managed Sector.

Investment approach

The objective is achieved by using a balanced investment approach gaining exposure to a number of different asset types, including shares and bonds, primarily in the UK, with a focus on Blue chip, higher rated instruments. The performance of all the funds in the portfolio is constantly monitored and formally reviewed on a quarterly basis by an investment committee.

Holdings

European Equities	7%
Jupiter - European	
Invesco Perpetual - European Equity	
Asia ex Japan/emerging markets	4%
Invesco Perpetual - Asian	
Fidelity - Emerging Markets	
Global Fixed Interest	11%
M&G - Global Macro Bond	
M&G - Emerging Markets Bond	
Global Growth	12%
Fundsmith - Equity	
Invesco Perpetual - Global Equity Income	
Japan	2%
Man GLG - Japan Core Alpha	
UK Equities	25%
AXA - UK Smaller Companies	
Invesco Perpetual - High Income	
Liontrust - Special Situations	
Rathbone - Income	
UK Fixed Interest	24%
Artemis - High Income	
Baillie Gifford - Corporate Bond	
Fidelity - Extra Income	
Royal London - Corporate Bond	
US Equities	4%
Old Mutual - North American Equity	
Property	6%
Threadneedle - UK Property	
Cash	5%
Aberdeen - Cash/ Blackrock - Cash*	

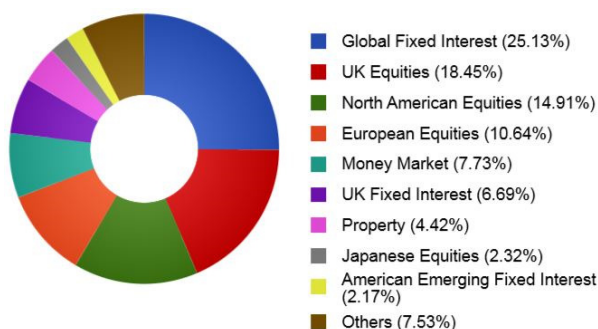
*Dependant on platform availability

IMS

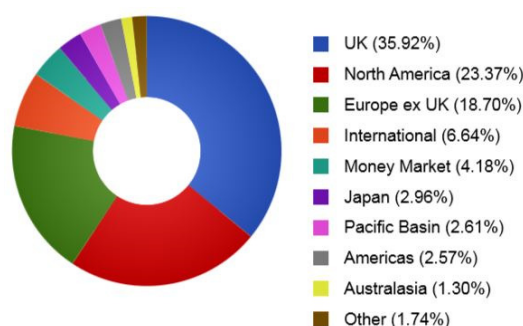
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Asset allocation



Regional breakdown



Important notes

Returns shown include most ongoing charges - further details on request. All data are to 30.09.2017.

Past performance is not a guide to future performance. The value of investments and any income from them will fall as well as rise; you may get back less than the amount invested. Higher volatility investments are subject to sudden and large falls in value and could result in a loss equal to the sum invested. Certain investments are not readily realisable and investors may experience difficulty in realising the investment or in obtaining reliable information on the value or associated risks. Changes in rates of exchange may have an adverse effect on the value, price or income of investments denominated in currencies other than Sterling.

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Key facts

Ongoing charge figure (OCF)	1.17%
ISA qualification	Yes
Twelve month historical yield	2.63%
Volatility*	8.17 (Benchmark 5.74)
Sharpe ratio**	0.82 (Benchmark 0.58)

The annual charge shown above does not include any fee that your adviser may elect to receive and is the total of all recurring charges on the portfolio. For the purposes of comparison it represents the highest potential charge (excluding platform costs) therefore the actual cost will depend on the provider selected. Further details are available on request.

*Volatility measures how much an investment deviates from its average over a period.

**The Sharpe Ratio measures the trade-off between risk and return.

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5 Lancer House
Hussar Court, Westside View
Waterlooville, Hampshire
PO7 7SE

Tel: +44 2381 112003

Fax: +44 2392 263432

Email: info@imscapital.co.uk

For further information please contact your financial adviser.

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